## THE MONTH

Juxury Collective

SURREY

WELCOME

**VOL. 05** 

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# WELCOME

#### A MESSAGE FROM LUNA:

Welcome, and thank you for reading this newsletter. Autum and with that Q4 is upon us and we are racing towards the end of the year. We have many exciting meetings, events, parties and announcements coming up and I can't wait to share the last few months of the year with you.

### New structure

Based on the feedback you gave before the summer break, the meetings will change structure going forwards.

We will be using the in-person meetings to discuss zeitgeist issues of running a business and share experiences and stories from our own perspectives. Each month will now have the same topic - please see page 5 for upcoming events.

We will also use these meetings to get a deeper understanding of the services we offer to facilitate more genuine referrals. Any member who wishes to present to the group may do so. Please email Luna with your request and I will add you to the programme.

Any external speakers will be invited to join us on zoom and will be recorded and stored for members to access at any time. THE MONTH All Thrive events up until Christmas are loaded on the booking system, and going forward each month will have the same discussion topic. As we are coming into the busy season please have a look in advance to book to suit your diary.

As other events are announced they will be added to the upcoming events section on the website, you will also receive emails titled Special Member invitation to alert you to those.

Hopefully this new system will ensure that no one feels they are missing out.

With warmest wishes,

Juna



02

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## TOPIC OUTLINE FOR UPCOMING THRIVE MEETINGS

## THE TOPICS WILL REMAIN THE SAME FOR BOTH MEETINGS OF THE MONTH

### October:

Topic: Lead Generation / outbound sales Speakers: 3rd Jess Harvey - The female mentoring alliance 10th: Katharina Colman

#### NOVEMBER:

Topic: Marketing / PR Speakers: 8th: TBC 21st: TBC

#### DECEMBER:

Topic: LinkedIn / The other socials 5th: TBC 12th: TBC

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## **KATY IS THE NEW FINANCE COLUMNIST** FOR PREMIER MAGAZINE

#### FINANCE IN BRIEF

"I believe that you shouldn't have to spend your own time chasing updates and answers when buying a property"

Introducing Premier Magazine's new finance columnist, Katy Eatenton - a mortgage and protection specialist at Lifetime Wealth Management..

Katy has 20 years' experience in the industry and is passionate about helping her clients achieve their goals and dreams "I'm fully invested in my clients, their stories, and journeys, and I'm there to support them every step of the way," she stated. "To me, each client is an extended member of uy family, and I treat them in that way- never orgetting birthdays, new additions to the family, and making sure that I am also there for them during the challenging times too

She has won several awards for her customercentric approach and expertise and is regularly featured in the trade press, where she provides insights on the market and tips on best practice.

Most people tend to fall into the mortgage industry and then fall in love with it. Katy believes getting into it was written in the stars for her - she used to play banks and estate agents with her brother, Tom, when she was a little girl. She Katy has been our recalled "I had a pretend ledger that I used to note go-to broker for down all the finances. I used to ask my parents to get me the property particulars from local estate agents too!"

Lifetime Wealth Management has been built with the ethos of not just focusing on one product type, but instead catering for the wider financial well-being of our clients. We have expert advisers in all areas of financial advice, from mortgages and protection through to pensions, investments, and . estate planning.

We aim to work with you to ensure you achieve your financial goals in a way that satisfies today's needs in tandem with future aspirations. Also, James Mason, with the financial advice landscape becoming increasingly volatile and complex, it more impo- Real Estate



some years now. She consistently outperforms other brokers in the marketplace and gets difficult deals across the line when it seems there is no hope or other way. I would highly recommend her

Hawksman



rtant than ever that you have a strong relatiwith an adviser such as myself, who knows you and you can rely on to act quickly and accurately."

Katy will spend time understanding your circumstances, uncovering opportunities, and solving problems using her extensive experience of the mortgage market. She will liaise with the banks and lenders on your behalf making the whole process of getting to a good outcome stress-free and hopefully enjoyable. You can focus on the fun part of moving- choosing the dream home, furnishing the house, and choosing colours for the walls, while she chases updates and makes sure you get exactly what you require at the best possible rate

#### Look out for Katy's Premier Magazine column

Katy's first regular column in which she'll be offering her insights into the finance and mortgage markets will begin in the next edition of Premier Magazine. Meanwhile, if you have any questions her contact details are below:

#### Contact Kety Extenton

Tol: 01932 216045 wyfardga® Herime.co.uk ww.instagrem.com/katyoatentan\_finence You een even book disectly in Katy's diary at



#### **CONGRATULATIONS KATY!**

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## WE HAVE BEN NOMINATED FOR AN SME SURREY BUSINESS AWARD

We are beyond thrilled to share that the Thrive Club has been nominated as a finalist in the SME Surrey Awards for Best Networking Group.

Wish us luck for the finals in November.



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## THE THRIVE CLUB IS EXPANDING

We are excited to announce that the Thrive Club is expanding! on November the 1st we open the doors at the Lighthouse on Ridgeway in Wimbledon Village.

If you know of any amazing women in the South West London area who would be interested I would greatly appreciate if you put them in contact with me.

### SAVE THE DATE!

Please save Friday November 24th in your diaries for the Luxury Collective Christmas Party.

More details to follow shortly.

#### EVENTS CALENDAR



#### THRIVE CLUB

October 3rd and 10th.

Book via www.LuxuryCollectiveSurrey.com /bookthrive



#### The Art Agency Drinks Party

At the Oxshott Gallery on October 4th. 5.30 - 8.30pm

alison@theartagency.co.uk

RSVP



#### Polo

The second instalment of Polo for beginners will take place of October 21st.

Email Luna to join in.

£90

#### EVENTS CALENDAR









AEMBER OF THE BICESTER VILLAG SHOPPING COLLECTION®



#### THRIVE CLUB

The date for Thrive Club May are:

8th and 21st At the usual times from 10 - 12 am.

Book the session to suit you at: www.LuxuryCollectiveSurrey.com/ bookthrive

#### Lalique Boutique visit

November the 10th we are welcomed to the Conduit Street boutique for a Champagne reception followed by a presentation from Managing Director Frederick Fischer.

<u>RSVP</u>

#### **BICESTER VILLAGE**

13th November More details to be announced shortly.

#### ZOOM - FINANCIAL Planning for women

Thrive Member Biba Walker -Shaw from Circle Wealth Partners will deliver a zoom call on Financial Planning for Women. November 7th.



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## MEMBER SPOTLIGHT THE HOWDOES SHEDOIT?



#### Jess Harvey - The Female Mentoring Alliance

#### BACKGROUND

Following a degree in Economics at Durham and a small dalliance with a graduate programme at an accounting firm Jess realised that she wanted a role that was meritocratic and would allow her to grow and develop at the pace that she wanted. Having had an interest in Finance led her into a career however people and how they are supported has always been at the centre of her interest which resulted in success as a manager and eventual leader in a global bank.

#### CAREER

Over twenty years Jess has worked for several organisations including JPMorgan, UBS and HSBC. Her roles have spanned from regional to global and working through some of the biggest impacts to the financial sector including the 2007 financial crisis where she worked on the acquisition of Bear Stearns to BREXIT where she led the Regulatory Management of moving the European Hub to Paris including the clients and business process.

After being a Managing Director for five years Jess started to think about what was next for her. She knew her skills lay in strategy, execution and delivery of programmes and team structures. Mentoring and management of people was also an area of strength and a passion of hers.

Jess founded the Female Mentoring Alliance in 2021 to bring women together and provide a mentoring experience.

#### THE JUGGLE

Early in 2023 Jess realised that she wanted to move away from the corporate world following COVID, illness in the family and realising that whilst flying around the world was interesting, she was missing her husband and son too much and wanted to be there for school transition and to move out to the Surrey hills.

Jess left her corporate banking career behind to embark on a journey of self-discovery and growth. After mentoring and supporting people for years, Jess decided there was more to life and playing to her strengths she retrained as a coach Jess specialises in helping women transform their careers. She supports them to move from a place of confusion to a place of clarity and fulfilment. Her passion is empowering women to take charge of their lives and follow through on their dreams. Jess supports women to build their inner foundations so they can make decisions, trust their intuition, and make real lasting transformation.

Now days are spent, building her business as well as her portfolio career. As she builds her business Jess is spending time connecting with people in the Finance Industry as well as new industries to support individuals with her TransformHER programmes as well as corporate solutions of individual coaching and bespoke mentoring programmes for companies who want their employees to thrive. She is also a NED and Chair of Risk Committee for a school and is expanding her Board portfolio.

Life is very different now and at times challenging but Jess is determined to use her skills and experience to support people to grow and develop in the way that is best for them.

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## WELCOME OUR NEW MEMBERS

## TAYLOR SMITH



## JESS HARVEY





THE FEMALE MENTORING *alliance* 





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CONTACT

For membership enquiries, or to join us for social events please contact Luna.



Luna@luxurycollectivesurrey.com



www.LuxuryCollectiveSurrey.com

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